



A Partnership to Drive IT Strategy, Efficiency and Cost Containment

A rural Midwest hospital with a small IT staff was challenged with an incomplete IT strategy, inefficient IT systems and imbalanced IT spend.

WIN Technology provided a co-managed solution to drive their IT strategy forward and augment their IT staff. We implemented a partnering structure that created a cost/value balance between the client's internal IT staff and our external resources. A collaborative environment was formed to introduce adoption of best practices, processes and tools to improve IT effectiveness and business continuity. Additional complementary results included better alignment and planning around IT initiatives, security measures and hardware lifecycle management.

Benefits to the Client



Cost Containment

Year-over-year managed IT services were decreased



Improved Employee User Experience

Support incidents were reduced by more than 30%



Optimized Value for Spend

Alignment of work to the most cost-effective cost centers and implementation of better planning